



EXECUTIVE COMMITTEE MEETING AGENDA PACKET

Thursday, March 18, 2021
8:30 a.m. - 10:00 a.m.

Via Teleconference: +1 669 900 6833
Meeting ID: 946 2588 6666
Password: 999494

Documents related to agenda items that are distributed to the WDB less than 72 hours prior to the meeting shall be available for public inspection at 344 Salinas Street, Suite 101, Salinas, CA or visit our website at www.montereycountywdb.org. Documents distributed to the WDB at the meeting by County staff will be available at the meeting; documents distributed to the WDB by members of the public shall be made available after the meeting. This WIOA Title I financially assisted program or activity is an equal opportunity employer/program and auxiliary aids and services are available upon request to individuals with disabilities.

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344 Salinas Street, Suite 101
Salinas, CA 93901

(831) 796-6434
www.montereycountywdb.org

WDB Members:

Erik Cushman,
WDB & Executive Chair

Paula Calvetti
Cesar Lara
Mary Ann Leffel

Monterey County Workforce Development Board Executive Committee Meeting

Thursday, March 18, 2021; 8:30 a.m.

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AGENDA

CALL TO ORDER/ROLL CALL:	Erik Cushman, <i>Chair</i>
CHANGES TO AGENDA:	
PUBLIC COMMENT: <i>(Limited to 2 minutes per person)</i>	
DIRECTOR'S REPORT: Update on State and Federal legislation.	Chris Donnelly
CONSENT CALENDAR:	Erik Cushman
1. ACTION: Consider approval of minutes from the Workforce Development Board's Executive Committee meeting of January 21, 2021.	Erik Cushman
BUSINESS CALENDAR:	Erik Cushman
1. ACTION: Consider and approve amendments to the Monterey County Workforce Development Board Bylaws.	Committee Members
2. ACTION: Consider and approve the Local Area Designation & Board Recertification.	Chris Donnelly
3. Report on Community Stakeholder Listening Session for 2020-21 Local and Regional Plans.	Javier Vanga Chris Donnelly
4. Report on North Central Coast Regional Planning Unit (RPU) Board Chairs/Directors meeting.	Erik Cushman
5. Update on Regional Joint Venture with Hartnell and Monterey Peninsula Colleges.	David Martin Judy Cutting Clint Cowden
6. Update on Round 2 Small Business CARES Grant activities.	Kristen Arps
7. Update on the America's Job Center of California activities.	Chris Donnelly Lucy Iracheta
8. Update on Eligible Training Provider List and PY 2020-21 monitoring.	Chris Donnelly
9. Update on performance of the Adult, Dislocated Worker, Youth, and Prison to Employment (P2E) programs.	Adrineh Terantonians Pearl Sanchez Deborah Carrillo Vanessa Kor
10. Report on Business Services activities (webinars, outreach, and virtual job fairs).	Jerry Hernandez
ANNOUNCEMENTS:	Erik Cushman
SUBCOMMITTEE MEETINGS: Business: 4/13/2021 Executive: 4/15/2021 Career Services: 5/13/2021	WDB MEETING: 4/1/2021
ADJOURNMENT:	Erik Cushman
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UNADOPTED MINUTES
Monterey County Workforce Development Board
Executive Committee Meeting
Via Teleconference
Thursday, January 21, 2021

Members Present: Erik Cushman (Chair), Paula Calvetti, Cesar Lara, and Mary Ann Leffel

Staff Present: Kristen Arps, Chris Donnelly, Flor Galvan, Jerry Hernandez, Elizabeth Kaylor, Vanessa Kor and Javier Vanga

Public Comment: None

Call to Order/Introductions: Erik Cushman called the meeting to order at 8:35 a.m. and asked for introductions. A quorum was established.

Changes to Agenda: None

Consent Calendar:

1. **ACTION:** Consider approval of minutes from the Workforce Development Board 's Executive Committee meeting of November 18, 2020.

A motion was made by Cesar Lara to approve the consent calendar item listed above, seconded by Paula Calvetti. Abstain: Mary Ann Leffel. 3-1

Discussion or Review of Business Calendar Action Items:

1. **ACTION:** Consider and approve calendar year 2021 Workforce Development Board Executive Committee meeting schedule.

A motion was made by Mary Ann Leffel to approve calendar year 2021 Workforce Development Board Executive Committee meeting schedule, seconded by Paula Calvetti. ALL AYES

2. Report on Business Services activities (webinars, outreach, and virtual job fairs).

The Committee received a report on Business Services activities.

3. **ACTION:** Consider and approve redesignation of the Oversight Committee as a new Career Services Committee.

A motion was made by Mary Ann Leffel to approve the redesignation of the Oversight Committee as a new Career Services Committee, seconded by Paul Calvetti. ALL AYES.

4. Update on performance of the Adult, Dislocated Worker, Youth and Prison to Employment (P2E) Programs.
The Committee received a report on performance of the Adult, Dislocated Worker, Youth and Prison to Employment (P2E) Programs.

5. Update on regional grants to include High Road Construction Careers – Senate Bill 1 (SB1), Prison to Employment (P2E), National Dislocated Worker Grants (Covid-19 Humanitarian Aid and August Wildfire Grants).

The Committee received a report on High Road Construction Careers – Senate Bill 1 (SB1), Prison to Employment (P2E), National Dislocated Worker Grants (Covid-19 Humanitarian Aid and August Wildfire Grants).

6. Report on Rapid Response Small Business and Small Business Relief Grants.

The committee received a report on Rapid Response Small Business and Small Business Relief Grants.

7. Report on Regional Sector Analysis and Regional Planning.

The committee received a report on Regional Sector Analysis and Regional Planning.

8. Report on Labor Market Information.

The committee received a report on Labor Market Information.

9. Update on WDB Board members' Workforce and Business activities.
The Committee discussed business activities in Monterey County.

Adjournment: Mr. Erik Cushman adjourned the meeting at 10:03 a.m.

MEMORANDUM

TO: Workforce Development Board Executive Committee

FROM: Christopher Donnelly

SUBJECT: Amendments to MCWDB Bylaws

DATE: March 18, 2021

RECOMMENDATION:

Approve changes to the MCWDB Bylaws needed to (a) incorporate WIOA requirements for standing committees, (b) redesignate the Oversight Committee as a Career Services Committee (c) provide a term limit of five (5) three-year terms, and (d) avoid conflicts of interest.

BACKGROUND/DISCUSSION:

On February 4, the WDB approved the redesignation of the Oversight Committee, which required changes to the MCWDB Bylaws. In addition to these changes, based on discussions held by MCWDB leadership, it has been determined that a term limit of five (5) three-year terms, or a total of 15 years, would provide Board members with the opportunity to personally guide workforce development in the County and still allow for occasional adjustments to WDB membership that better reflect economic conditions.

The specific amendments to the Bylaws include:

- Removal of references to the Oversight Committee and addition of language to create a Career Services Committee;
- Addition of language to include non-WDB members in the Career Services and Business Services committees;
- Removal of the Career Services and Business Services committees' oversight responsibilities to avoid a conflict of interest based on contracted services provider participation (the Bylaws currently state that the Executive Committee shall determine the responsibilities of all standing committees); and
- Removal of Business Services Committee references to the Certified Work Readiness Communities Initiative (this initiative is no longer applicable).

NEXT STEPS:

If approved by the Executive Committee, the recommendation shall be forwarded to the WDB for approval at its meeting of April 1, 2021. The MCWDB Bylaws require the Board members to receive a copy of the proposed changes to the Bylaws at least seven (7) days in advance of the meeting at which the amendments will be presented for action.

The changes to the Bylaws become effective upon adoption by a majority vote of the MCWDB and approval of the Chief Elected Official, the Monterey County Board of Supervisors.

MEMORANDUM

TO: Workforce Development Board Executive Committee

FROM: Christopher Donnelly

SUBJECT: Local Area Designation & Board Recertification

DATE: March 18, 2021

RECOMMENDATION:

It is recommended that the Executive Committee approve the submittal of the Application for Subsequent Local Area Subsequent Designation and Local Board Recertification for Program Years 2021-23.

BACKGROUND:

In accordance with Section 106 and 107 of the Workforce Innovation and Opportunity Act (WIOA), the Monterey County WDB is applying, as an Existing Local Area, for Subsequent Local Area Designation and Local Board Recertification. Continued receipt of WIOA funding is conditioned upon continuing certification as a Local Area Workforce Development Board.

The State of California Employment Development Department (EDD) issued a directive on February 22, 2021 to provide the policies and procedures regarding the request for Local Board recertification under WIOA. The directive contains state-imposed requirements, as well as federal requirements. If the Monterey County Workforce Development Board's request for Subsequent Local Area Designation and Local Board Recertification is approved by EDD, the Local Board's recertification is effective July 1, 2021 through June 30, 2023.

DISCUSSION:

After the period for which a Local Area was initially designated, WIOA Section 106 calls for a subsequent designation process and requires the Governor to approve a request for subsequent designation from a Local Area if the area performed successfully, sustained fiscal integrity, and engaged in the regional planning process.

WIOA Section 107 provides criteria for the recertification of Local Boards. Specifically, it requires the Governor to certify one Local Board for each Local Area in the state once every two years. In order to be recertified, the Local Board must meet the WIOA membership requirements, must have met or exceeded performance accountability measures, and must have achieved sustained fiscal integrity.

NEXT STEPS:

A copy of the Local Area Subsequent Designation and Local Board Recertification may be provided to EDD without the signature of the chief elected official (here, the Board of Supervisors) by March 31, 2021. If approved by the Executive Committee, an unsigned copy of the Application for Subsequent Local Area Designation and Local Board Recertification will be submitted to EDD by the deadline of March 31, 2021. To ensure timely designation and recertification, a signed copy must be provided no later than June 30, 2021.

**Report on Community Stakeholder Listening Session for
PY 2020-21 Local and Regional Plans**

Staff will provide an update on the Local and Regional Community Stakeholder listening session as part of the development of the 2021-2024 Local and Region plans. The Stakeholder listen sessions are to gain input from key community and regional partners, there input will be used in the development of the two plans. The Regional and Local Plans will be released on March 26 for a 30-day public comment, with a due date to the State Board on April 30, 2021.

Report on Northern Coastal Region Board Chairs/Directors Meeting

1. The Chairs and Directors discussed the following topics:
 - a. Regional Grant Updates – SB1, Slingshot 4.0
 - b. Regional measurable goals with timelines
 - c. Regional & Local Plan Update
 - d. AJCC Reopening Plans

Update on Regional Joint Venture with Hartnell and Monterey Peninsula Colleges

David Martin, Monterey Peninsula College, Superintendent/President will provide an update on a new Partnership between the Monterey Peninsula College and the Monterey County Workforce Development Board on the use of the Marina Campus for WIOA Career Services.

Judy Cutting, Dean of Instruction at Monterey Peninsula College and Clint Cowden Dean of Academic Affairs at Hartnell College, will discuss the opportunity to develop a Regional Joint Venture with both colleges and the Workforce Development at looking at increasing the number of training program offered by both colleges for WIOA clients. The Regional Joint Venture later will include the Workforce Development Board of Santa Cruz and San Benito, in addition to Cabrillo and Gavilan Colleges.

Report on the Monterey County CARES Small Business Relief Program
Management Analyst III Kristen Arps

1. SBRP Round 1

In Round 1 of the Monterey County CARES Small Business Relief Program (SBRP), conducted in November 2020 by the Monterey County Workforce Development Board (MCWDB), a total of \$1,158,994 in CARES Act funding was distributed to 129 small businesses, the majority of whom received the maximum award amount of \$10,000.

A follow-up survey of grant recipients from Round 1 is being conducted to evaluate the impact of the grants, collect feedback on the SBRP process from the applicant perspective, and to reach out to offer additional business services. So far 37 surveys (34 English, 3 Spanish) have been received (29% response rate). The MCWDB will report the preliminary findings soon.

2. SBRP Round 2

Round 2 of the Monterey County CARES Small Business Relief Program (SBRP) is currently underway. \$825,000 is available for the MCWDB to award to a minimum of 83 small businesses in the form of grants of up to \$10,000. The application period closed on March 8 (the deadline was extended by two weeks) and a total of 136 applications were received. MCWDB staff are processing and reviewing these and plan to start sending out award notifications in the second half of March.

Applicants are considered eligible if the business is owned, operated, and headquartered in Monterey County; has 2-25 employees (expanded from the original minimum of 5 employees in order to increase access to smaller businesses); was in operation on or before October 1, 2020; and has experienced economic hardship due to the COVID-19 pandemic. Businesses in the Hospitality industry and those in unincorporated areas are given priority but these are not requirements. Round 1 awardees are not eligible to apply in Round 2.

Extensive outreach was conducted for Round 2 (in English and Spanish) by the MCWDB team in the form of in-person outreach to over 350 businesses throughout the county; email communications; media and social media promotion; and promotion through industry, civic, and community partners.

3. SBRP Round 3

The MCWDB has received \$900,000 from the County Board of Supervisors to fund a third round of the SBRP, enabling it to provide \$10,000 grants to a minimum of 85 small businesses in Monterey County. Round 3 would begin at the end of April 2021.

Update on America's Job Center of California Activities

1. Directive as of March 1, 2021 WSD20-08 Comprehensive AJCC and affiliate/specialized certification. Certification process takes place once every three years. Certification is to ensure that AJCCs deliver a better experience and continuously improve services for job seekers, workers, and employers.

Key requirements for the AJCC certification:

- a.) Effectiveness of the AJCC
- b.) Physical and programmatic accessibility for individuals with disabilities
- c.) Continuous improvement

The certification process for comprehensive and affiliate/specialized AJCCs will be conducted during the Program year (PY) 2021-22 and take effect January 1, 2022. Process to ensure key requirements are met through a multi-tiered procedure of Baseline certification, AJCC Certification Indicator Assessment, Continuous Improvement Plan, Local Board Certification Process, CWDB Certification process, and Final Submissions.

2. Marketing and Branding 2021 to promote AJCC career services:

New outside signage, logo printed flags that are easily identifiable to attract customers to the AJCC center. Branding of professional service image with use of WDB logos, name badges, print material, and pop-up tents to create a visual identity for customers and partners to recognize.

Delivery of multi-platform marketing and community outreach campaigns. Marketing calendar for paid social media adds to promote current and upcoming programs. New print/flyer templates for community outreach and email campaigns.

3. AJCC Re-opening:

The AJCC will re-open on March 29, 2021. The center is open to the public by appointment only. In person appointments may be scheduled Monday- Friday , 10:00AM -3:00PM in 45-minute time slots.

Safety procedures to be followed per the AJCC re-opening policy and guidance directive.

- a.) Physical distancing / mask signage
- b.) Temperature check / COVID-19 symptom waiver
- c.) Limited service acknowledgement
- d.) Sanitation protocol

4. WIOA/AJCC Partner Survey and AJCC Client Survey:

To measure The AJCCs effectiveness in continuous quality improvement a survey was created and sent out to partners who attended a WIOA title I-IV core partner meeting. Evaluation of the survey will focus on opportunities to improve coordination of services and shared resources offered through the AJCC/ One-Stop delivery system. AJCC Client survey is pending final approval.

5. The Monterey County free library/ WDB /AJCC:

Collaborative project with the Monterey County Free Libraries (MCFL). They have received a grant to partner with the Workforce Development Board to improve the employment services they offer to their patrons and to increase collaboration between the WDB, AJCC and library systems.

Areas of collaboration and mutual support:

- a.) Career Fairs & recruitment events (job/career/employment fairs, specialized recruitments)
- b.) Employment-related workshops
- c.) Increase cross-referrals
- d.) Cross-promotion (events, services, resources)
- e.) Cross-training of staff

6. Update on AJCC lease agreement – Chris

Update on Eligible Training Provider List and PY 2020-21 Monitoring

Workforce Development Board will provide the Executive Committee an update on the current list of training providers and their program offering that are currently approved by the State of California Employment Development Department, that meet the credential and certification criteria.

Update on WIOA Adult, Dislocated Worker, Youth, and Prison to Employment Programs' Performance

1. Adult Program and Dislocated Worker Program

Adrineh Terantonians, Regional Director, Equus Workforce Solutions and Nicole Ganier, Vice President, Equus Workforce Solutions, will provide a report on the status of the Adult and Dislocated Worker Programs.

2. Youth Program

Pearl Sanchez, Program Director, Turning Point of Central California, will provide a report on Turning Point's Youth Program for South Monterey County.

Adrineh Terantonians, Regional Director, Equus Workforce Solutions, will provide a report on Equus' Youth Program for North Monterey County.

3. Vanessa Kor will provide a report on enrollments, placements, and training for the reporting period ending on 02/28/2021.

WIOA Performance Overview

Title I - Adult Program

Program Year 20-21

Reporting Period: July 1, 2020 - February 28, 2021

Service Provider: Equus

	1 st Qtr.					2 nd Qtr.					3 rd Qtr.					4 th Qtr.		Summary		
	Jul.	Aug.	Sept.	1 st Qtr. Subtotal	1 st Qtr. Goal	Oct.	Nov.	Dec.	2 nd Qtr. Subtotal	2 nd Qtr. Goal	Jan.	Feb.	Mar.	3 rd Qtr. Subtotal	3 rd Qtr. Goal	4 th Qtr. Subtotal	4 th Qtr. Goal	Running Total	Overall Goal	% of Goal
1. Enrollments																				
1.1 WIOA Title I Adult Program	8	6	5	19	75	6	1	12	19	75	5	16		21	100	0	50	59	300	20%
1.2 Occupational Skills Training / On-the-Job Training	0	0	0	0	---	1	0	0	1	---	0	0		0	---	0	---	1	---	---
1.2.1 Priority Industry Sector(s)	0	0	0	0	15	1	0	0	1	30	0	0		0	25	0	0	1	70	1%
1.2.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
1.3 Transitional Jobs	0	0	0	0	5	0	0	0	0	5	1	0		1	10	0	0	1	20	5%
2. Occupational Skills Training (OST) / On-the-Job Training (OJT)																				
2.1 In-Progress	0	0	0	0	---	1	0	0	1	---	0	0		0	---	0	---	1	---	---
2.1.1 Priority Industry Sector(s)	0	0	0	0	---	1	0	0	1	---	0	0		0	---	0	---	1	---	---
2.1.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.2 Failed to Complete	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.2.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.2.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.3 Completed	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.3.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.3.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.4 Attained Credential / Completed OJT	0	0	0	0	0	0	0	0	0	10	0	0		0	40	0	10	0	60	0%
2.5 Entered Employment	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.5.1 Priority Industry Sector(s)	0	0	0	0	0	0	0	0	0	10	0	0		0	15	0	25	0	50	0%
2.5.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3. Transitional Jobs																				
3.1 In-Progress	0	0	0	0	---	0	0	0	0	---	1	0		1	---	0	---	1	---	---
3.2 Failed to Complete	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.3 Completed	0	0	0	0	0	0	0	0	0	5	0	0		0	10	0	2	0	17	0%
4. Employment																				
4.1 Entered Employment	0	1	2	3	---	2	1	0	3	---	1	1		2	---	0	---	8	---	---
4.1.1 Priority Industry Sector(s)	0	1	0	1	10	0	0	0	0	25	0	0		0	15	0	20	1	70	1%
4.1.2 Non-Priority Industry Sector(s)	0	0	2	2	---	2	1	0	3	---	1	1		2	---	0	---	7	---	---
5. Expenditures																				
5.1 SB 734 (OST) *	\$0	\$0	\$0	\$0	---	\$0	\$0	\$0	\$0	---	\$0	\$0		\$0	---	\$0	---	\$0	\$360,000	0%

Notes:

- 1.1 59 enrollments into WIOA; 21% of the 3rd qtr. goal and 20% of the overall goal.
- 1.2.1 1 enrollments into occupational skills training in a priority industry sector or on-the-job training; 0% of the 3rd qtr. goal and 1% of the overall goal.
- 1.3 1 enrollments into transitional jobs; 10% of the 3rd qtr. goal and 5% of the overall goal.
- 2.4 0 occupational skills training enrollments attained a credential or completed on-the-job training; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 2.5.1 0 occupational skills training or on-the-job training enrollments found employment in a priority industry sector; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 3.3 0 transitional job enrollments completed; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 4.1.1 1 participants found employment in a priority industry sector without occupational skills training or on-the-job training; 0% of the 3rd qtr. goal and 1% of the overall goal.

* The SB 734 goal of \$360,000 is one of three training expenditure categories making up a total goal of \$1,220,000 for the Adult and Dislocated Worker programs. On-the-job training (\$400,000) and transitional job (\$100,000) expenditures will be tracked and reported separately by the fiscal team.

WIOA Performance Overview
Title I - Dislocated Worker Program
Program Year 20-21

Reporting Period: July 1, 2020 - February 28, 2021
 Service Provider: Equus

	1 st Qtr.					2 nd Qtr.					3 rd Qtr.			4 th Qtr.		Summary				
	Jul.	Aug.	Sept.	1 st Qtr. Subtotal	1 st Qtr. Goal	Oct.	Nov.	Dec.	2 nd Qtr. Subtotal	2 nd Qtr. Goal	Jan.	Feb.	Mar.	3 rd Qtr. Subtotal	3 rd Qtr. Goal	4 th Qtr. Subtotal	4 th Qtr. Goal	Running Total	Overall Goal	% of Goal
1. Enrollments																				
1.1 WIOA Title I Dislocated Worker Program	3	6	1	10	75	3	3	8	14	75	8	5		13	100	0	50	37	300	12%
1.2 Occupational Skills Training / On-the-Job Training	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
1.2.1 Priority Industry Sector(s)	0	0	0	0	15	0	0	0	0	30	0	0		0	25	0	0	0	70	0%
1.2.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
1.3 Transitional Jobs	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2. Occupational Skills Training (OST) / On-the-Job Training (OJT)																				
2.1 In-Progress	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.1.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.1.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.2 Failed to Complete	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.2.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.2.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.3 Completed	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.3.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.3.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.4 Attained Credential / Completed OJT	0	0	0	0	0	0	0	0	0	10	0	0		0	40	0	10	0	60	0%
2.5 Entered Employment	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
2.5.1 Priority Industry Sector(s)	0	0	0	0	0	0	0	0	0	10	0	0		0	15	0	25	0	50	0%
2.5.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3. Transitional Jobs																				
3.1 In-Progress	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.2 Failed to Complete	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.3 Completed	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
4. Employment																				
4.1 Entered Employment	0	2	1	3	---	0	0	0	0	---	1	1		2	---	0	---	5	---	---
4.1.1 Priority Industry Sector(s)	0	1	0	1	10	0	0	0	0	25	0	1		1	15	0	20	2	70	3%
4.1.2 Non-Priority Industry Sector(s)	0	1	1	2	---	0	0	0	0	---	1	0		1	---	0	---	3	---	---
5. Expenditures																				
5.1 SB 734 (OST) *	\$0	\$0	\$0	\$0	---	\$0	\$0	\$0	\$0	---	\$0	\$0		\$0	---	\$0	---	\$0	\$360,000	0%

Notes:

- 1.1 37 enrollments into WIOA; 13% of the 3rd qtr. goal and 12% of the overall goal.
- 1.2.1 0 enrollments into occupational skills training in a priority industry sector or on-the-job training; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 2.4 0 occupational skills training enrollments attained a credential or completed on-the-job training; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 2.5.1 0 occupational skills training enrollment found employment in a priority industry sector; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 3.1.1 2 participants found employment in a priority industry sector without occupational skills training or on-the-job training; 7% of the 3rd qtr. goal and 3% of the overall goal.

* The SB 734 goal of \$360,000 is one of three training expenditure categories making up a total goal of \$1,220,000 for the Adult and Dislocated Worker programs. On-the-job training (\$400,000) and transitional job (\$100,000) expenditures will be tracked and reported separately by the fiscal team.

WIOA Performance Overview

Title I - Youth Program

Program Year 20-21

Reporting Period: July 1, 2020 - February 28, 2021

Service Provider: Equus

	1 st Qtr.					2 nd Qtr.					3 rd Qtr.					4 th Qtr.		Summary		
	Jul.	Aug.	Sept.	1 st Qtr. Subtotal	1 st Qtr. Goal	Oct.	Nov.	Dec.	2 nd Qtr. Subtotal	2 nd Qtr. Goal	Jan.	Feb.	Mar.	3 rd Qtr. Subtotal	3 rd Qtr. Goal	4 th Qtr. Subtotal	4 th Qtr. Goal	Running Total	Overall Goal	% of Goal
1. Enrollments																				
1.1 WIOA Title I Youth Program	1	2	2	5	20	1	0	3	4	30	2	1		3	45	0	5	12	100	12%
1.2 Work Experience	0	0	0	0	13	0	3	0	3	17	1	0		1	25	0	10	4	65	6%
1.3 Occupational Skills Training	0	0	0	0	0	0	0	0	0	16	0	0		0	20	0	29	0	65	0%
2. Work Experience																				
2.1 In-Progress	0	0	0	0	---	0	1	0	1	---	0	0		0	---	0	---	1	---	---
2.2 Failed to Complete	0	0	0	0	---	0	1	0	1	---	1	0		1	---	0	---	2	---	---
2.3 Completed	0	0	0	0	---	0	1	0	1	---	0	0		0	---	0	---	1	---	---
3. Occupational Skills Training (OST) / On-the-Job Training (OJT)																				
3.1 In-Progress	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.1.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.1.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.2 Failed to Complete	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.2.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.2.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.3 Completed	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.3.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.3.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.4 Attained Credential / Completed OJT	0	0	0	0	10	0	0	0	0	8	0	0		0	6	0	4	0	28	0%
3.5 Entered Employment	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.5.1 Priority Industry Sector(s)	0	0	0	0	0	0	0	0	0	0	0	0		0	7	0	8	0	15	0%
3.5.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
4. Employment																				
4.1 Entered Employment	0	0	0	0	0	0	0	0	0	15	0	1		1	15	0	17	1	47	2%
4.1.1 Priority Industry Sector(s)	0	0	0	0	0	0	0	0	0	9	0	0		0	9	0	7	0	25	0%
4.1.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	1		1	---	0	---	1	---	---
5. Expenditures																				
5.1 Work Experience	\$0	\$6,043	\$1,751	\$7,794	---	\$3,375	\$2,224	\$3,745	\$9,344	---	\$2,627	\$0		\$2,627	---	\$2,627	---	\$19,766	\$252,692	8%
5.2 SB 734 (OST)	\$0	\$0	\$0	\$0	---	\$0	\$0	\$0	\$0	---	\$0	\$0		\$0	---	\$0	---	\$0	---	---

Notes:

- 1.1 12 enrollments into WIOA; 7% of the 3rd qtr. goal and 12% of the overall goal.
- 1.2 4 enrollments into work experience; 4% of the 3rd qtr. goal and 6% of the overall goal.
- 1.3 0 enrollments into occupational skills training or on-the-job training; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 3.4 0 occupational skills training enrollments attained a credential or completed on-the-job training; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 3.5.1 0 occupational skills training enrollment found employment in a priority industry sector; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 4.1 1 participants found employment without occupational skills training; 7% of the 3rd qtr. goal and 2% of the overall goal.
- 4.1.1 0 participant found employment in a priority industry sector without occupational skills training or on-the-job training; 0% of the 3rd qtr. goal and 0% of the overall goal.

WIOA Performance Overview

Title I - Youth Program

Program Year 20-21

Reporting Period: July 1, 2020 - February 28, 2021

Service Provider: Turning Point

	1 st Qtr.					2 nd Qtr.					3 rd Qtr.					4 th Qtr.		Summary		
	Jul.	Aug.	Sept.	1 st Qtr. Subtotal	1 st Qtr. Goal	Oct.	Nov.	Dec.	2 nd Qtr. Subtotal	2 nd Qtr. Goal	Jan.	Feb.	Mar.	3 rd Qtr. Subtotal	3 rd Qtr. Goal	4 th Qtr. Subtotal	4 th Qtr. Goal	Running Total	Overall Goal	% of Goal
1. Enrollments																				
1.1 WIOA Title I Youth Program	11	9	7	27	20	11	5	3	19	30	4	4		8	45	0	5	54	100	54%
1.2 Work Experience	3	3	2	8	13	2	6	5	13	17	1	0		1	25	0	10	22	65	34%
1.3 Occupational Skills Training	0	0	0	0	0	0	0	0	0	16	1	0		1	20	0	29	1	65	2%
2. Work Experience																				
2.1 In-Progress	0	1	0	1	---	0	0	0	0	---	1	0		1	---	0	---	2	---	---
2.2 Failed to Complete	1	1	0	2	---	1	2	4	7	---	0	0		0	---	0	---	9	---	---
2.3 Completed	2	1	2	5	---	1	4	1	6	---	0	0		0	---	0	---	11	---	---
3. Occupational Skills Training (OST) / On-the-Job Training (OJT)																				
3.1 In-Progress	0	0	0	0	---	0	0	0	0	---	1	0		1	---	0	---	1	---	---
3.1.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	1	0		1	---	0	---	1	---	---
3.1.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.2 Failed to Complete	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.2.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.2.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.3 Completed	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.3.1 Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.3.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.4 Attained Credential / Completed OJT	0	0	0	0	10	0	0	0	0	8	0	0		0	6	0	4	0	28	0%
3.5 Entered Employment	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
3.5.1 Priority Industry Sector(s)	0	0	0	0	0	0	0	0	0	0	0	0		0	7	0	8	0	15	0%
3.5.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	0	0		0	---	0	---	0	---	---
4. Employment																				
4.1 Entered Employment	0	0	1	1	0	2	1	1	4	15	2	0		2	15	0	17	7	47	15%
4.1.1 Priority Industry Sector(s)	0	0	1	1	0	2	1	1	4	9	1	0		1	9	0	7	6	25	24%
4.1.2 Non-Priority Industry Sector(s)	0	0	0	0	---	0	0	0	0	---	1	0		1	---	0	---	1	---	---
5. Expenditures																				
5.1 Work Experience	\$0	\$11,642	\$10,425	\$22,067	---	\$13,703	\$9,935	\$7,143	\$30,781	---	\$12,609	\$6,932		\$19,541	---	\$0	---	\$72,390	\$252,692	29%
5.2 SB 734 (OST)	\$0	\$0	\$0	\$0	---	\$0	\$0	\$0	\$0	---	\$0	\$0		\$0	---	\$0	---	\$0	---	---

Notes:

- 1.1 50 enrollments into WIOA; 9% of the 3rd qtr. goal and 50% of the overall goal.
- 1.2 22 enrollments into work experience; 4% of the 3rd qtr. goal and 34% of the overall goal.
- 1.3 1 enrollments into occupational skills training or on-the-job training; 5% of the 3rd qtr. goal and 2% of the overall goal.
- 3.4 0 occupational skills training enrollments attained a credential or completed on-the-job training; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 3.5.1 0 occupational skills training enrollments found employment in a priority industry sector; 0% of the 3rd qtr. goal and 0% of the overall goal.
- 4.1 5 participants found employment without occupational skills training; 0% of the 3rd qtr. goal and 11% of the overall goal.
- 4.1.1 5 participants found employment in a priority industry sector without occupational skills training or on-the-job training; 0% of the 3rd qtr. goal and 20% of the overall goal.

**Report on Business Services Activities,
Including Webinars, Outreach, and Virtual Job Fairs**

Jerry Hernandez, MCWDB Business Services Manager, will provide an overview on the progress of current 3rd quarter Business Services Activities.

Representatives from Equus Workforce Solutions and Turning Point of Central California are also available for Q&A.

1. Business Engagement

- Overview of activities
- Webinars

2. Recruitment

- Outreach and Virtual Job Fairs

3. Collaborative Business Services

- Staff Training
- HR Hotline
- Q1 Labor Law Webinar
- Collaboration w/ Industry Stakeholders (MCHA & MCCVB)
- California Manufacturing Technology Consulting (CMTC)
- Future activities