



Monterey County Workforce Investment Board Annual Report

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Message from the Chair



As Monterey County emerges from the deepest recession most of us have ever witnessed -- an economic slowdown that decimated property values while sending the unemployment rates skyrocketing, there are modest successes to report and cautionary tales to be heeded.

Over the last 12 months, the Monterey County Workforce Investment Board (WIB), along with its Youth Council and partners, has continued to offer individual employment plans, classroom and on-the-job training to local unemployed young people and adults while the system has seen the steady decline in its funding allocation. The irony that is certainly not unique to the workforce system is that while the need has never been greater, the funds available to perform the job continue to shrink. In Program Year (PY) 2009-10 the WIB budget was over \$15M, while this past year it was \$7.6M and still, the economic conditions for many people in the county are improving.

At present, Monterey County's unemployment has seen a decline compared to rates over 10% in PY2011-12. Labor market data also shows that job growth in California is outpacing the national average, but as the recession was both broader and deeper in the Golden State, there is still much improvement needed. Across Monterey County, many private sector industries are increasing their hiring while most public sector agencies and municipalities have finished trimming their ranks. Yet, in January (2013) the county's labor market will take its biggest hit in the last three years as Capital One begins laying off 782 employees at its Salinas facility.

The silver lining on this dark cloud is that the Capital One case has provided an opportunity for the workforce development partners in Monterey County to provide the much needed services while collaborating on their shared vision and resources to help the affected employees get job training and educational assistance so they can stay off the unemployment lines.

Monterey County WIB ends PY 2011-12 well positioned to tackle this Capital One challenge since it has been a leader in the three major policy directives that have recently become the focus of national and statewide workforce programs:

- **Working Collaboratively:** as our WIB has done so with our adult and youth providers and have proven to make their limited resources go farther.
- **Work Regionally:** Monterey County WIB has been at the leading edge of the Obama Administration directive to work across political boundaries and has led the five-county consortium of Central Coast WIBs in regional grant projects.
- **Work from a Business Focus:** Monterey County WIB has worked through the administrative processes to locate the WIB in the recently created Economic Development Department within the county's Administrative office. In addition, the WIB recently launched a Business Services Committee. This new committee of the Board will engage private sector leaders to better take advantage of the workforce development services provided in Monterey County.

The Monterey County WIB finds itself well positioned to continue to provide valuable assistance and training to the people of this county.

Thank you for your interest and I hope you will find that your time spent reading this annual report proves informative and valuable.

ERIK CUSHMAN
Chair, Monterey County Workforce Investment Board

Board Members

✧ Indicates Executive Board Member

Anthony Aniello ✧
AJ Associates

David Dwyer
*California Department of
Rehabilitation*

Steve MacArthur
*Plumbers & Steamfitters
Local 62*

Kimberly Schnader
Carmel Valley Ranch

David Bernahl
Pacific Tweed

Doug Garrison
*Monterey Peninsula
College*

Maggie Melone-Echiburu
*Clinica de Salud del Valle
de Salinas*

Lawrence Silva
*Tanimura & Antle Fresh
Foods, Inc.*

Wendy Brickman
Brickman Marketing

Richard Gillis
*Energy Alternative
Solutions, Inc.*

Salvador Munoz
Munoz and Associates

Teresa Sullivan
Alliance on Aging

Diana Carrillo ✧
*Center for Employment
Training*

Scott Grover
*BoundWord Inc dba Art f/x
Greetings*

Lupe Palacio
*Candelaria American
Indian Council*

Brian Turlington
Fenton & Keller

Maria Castillo
*Monterey Bay Central
Labor Council*

Hunter Harvath
Monterey-Salinas Transit

Dave Potter ✧
*5th District Supervisor,
County of Monterey*

Mark Verbonich
Pebble Beach Company

Robert Chamberlain
*Monterey Technologies,
Inc.*

Neal Heckman
Palace Office Interiors

Judith Profeta
Alain Pinel Realtors

Robert Weakley
*Coastal Luxury
Management*

Erik Cushman ✧
Monterey County Weekly

Phoebe Helm
Hartnell College

Elliott Robinson
*Dept. of Social and
Employment Services*

Joanne Webster ✧
*Community Hospital of the
Monterey Peninsula*

Al Davis
*National Assoc. for the
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*Monterey Bay Central
Labor Council*

Ralph Rubio
Carpenters Local 605

Andrea Zeller-Nield
*CSUMB Small Business
Development Center*

Rick Deraiche
*Employment Development
Department*

Mary Ann Leffel ✧
Veritas Associates, LLC

Ken Scherpinski
*Int'l Brotherhood of
Electrical Workers Local 234*

Youth Council Members

Vivian Brennand
*Monterey County Housing
Authority*

Patricia Carter
WIA Eligible Youth Parent

Mark Gonzalez
*Northern California
Cement Masons*

Salvador Munoz
Munoz and Associates

Pamela Brown
*Monterey County Public
Defenders Office*

Maria Castillo
*Monterey Bay Central
Labor Council*

Hunter Harvath
Monterey-Salinas Transit

Ginger Pierce
*County of Monterey
Children & Family Services*

Diana Carrillo ✧
*Center for Employment
Training*

Robert Chamberlain
*Monterey Technologies,
Inc.*

Ann Kilty
*Monterey Peninsula
Unified School District*

Tina Rosa
*Seaside Police Activities
League*

Purpose of Our Annual Report

The Monterey County Workforce Investment Board is pleased to present our Annual Report for the program period of **July 1, 2011** through **June 30, 2012** on workforce development and the Monterey County One-Stop Delivery System. This report highlights the outcomes of services provided by the One-Stop System of Adult, Dislocated Worker, Youth, Business Services and Rapid Response programs, which are predominately funded by Federal Workforce Investment Act (WIA) Title I funds.

The report also highlights accomplishments and continued progress of major priorities from the WIB's 2012 Strategic Plan. It's anticipated that the strategic planning priorities will continue to be instrumental in addressing the future job training and placement needs of the Monterey County workforce.

Our Mission

“The purpose of the Workforce Investment Board shall be to provide strategic planning, policy development, oversight and evaluation of the local workforce investment system;

The Workforce Investment Board shall provide leadership to support the best practices of the public and private sectors to create a demand driven, dynamic, efficient and effective Workforce Investment Board;

The Workforce Investment Board shall develop innovative models that effectively acquire and leverage alternative funding sources to offer access to all services;

The Workforce Investment Board shall contribute to a healthy economy that is filled with jobs that are built with integrity and offer positive experiences by empowering the community members and businesses with the knowledge and skills to be successful.”

Who We Are

With funding through the Federal Workforce Investment Act (WIA), the Monterey County Economic Development Department oversees programs under the direction of the Workforce Investment Board (WIB).

The WIB is a policy making body charged with overseeing the allocation of WIA Title I public funds, an annual budget of \$7 million. WIB members are appointed by the Monterey County Board of Supervisors from the leadership ranks of education, economic development, community based organizations, One-Stop partners, organized labor and a majority of business.

The overall goal of the WIA is to increase employment, earnings, retention and skills attainment of participants and in doing so, make for a more qualified, ready and available local and regional workforce.

The WIB oversees Adult, Dislocated Worker, Youth, and Rapid Response Programs that operate under the Monterey County One-Stop Delivery System, to include the primary WIA service provider, the Office for Employment Training (OET), a division of the Department of Social and Employment Services as well as two adult program providers Shoreline Workforce Development Services (Shoreline) and Turning Point of Central California (Turning Point) and two youth program providers, Santa Cruz County Office of Education (*Sueños*) and Turning Point, all of which are funded in Program Year 2011-12.

Employment services offered by these providers include career planning and counseling, job search and placement assistance, skills and aptitude assessment and testing and occupational training services. Customers also have access to trained staff; free computers with internet capability, as well as information on community based services and resources and printed materials to help them search for a job.

Employers benefit from an array of business services, including: recruitment and applicant screening, a pool of potential job candidates, tax credit and incentive information and access to labor market information. Rapid Response assistance is also available to employers and their workforce that may be impacted by downsizing or a company closure.

As more job seekers receive services and training to find in-demand jobs, the county and region can benefit from higher earnings, decreased unemployment rates and decreased utilization of unemployment insurance and other government subsidies.



Funding

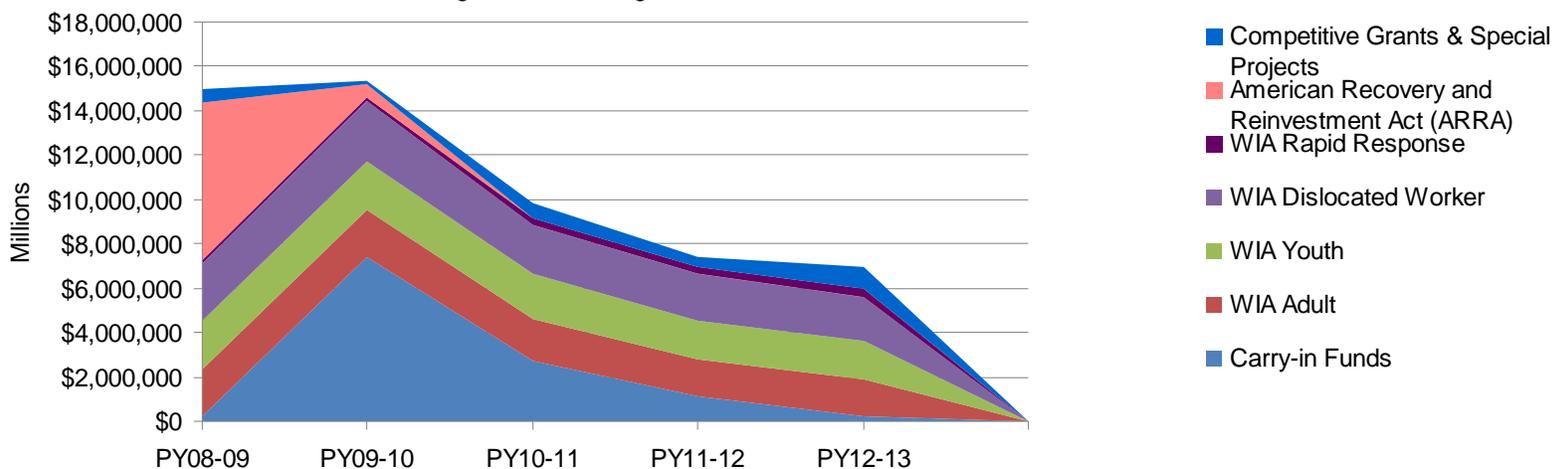
Over the last four years, the Monterey County WIB has received an average of \$7 million in WIA and special project grant funds for providers in the One-Stop Delivery System.

In Program Year (PY) 2011-12, the total amount of WIA Adult, Dislocated Worker, Youth and Rapid Response formula funds amounted to over \$6.6 million, which includes \$850,542 in carry-in funds from the previous program year. In addition to WIA formula funds, the WIB and its partners applied for and received over \$450,000 in competitive and special grant funds, received \$9,117 in incentive grant funds for exemplary performance and in partnership with the Department of Social and Employment Services, received \$469,646 to provide employment and training services. The total available funds for PY 2011-12 were **\$7,612,926**.

PROGRAM REVENUE	PY 2011-12
WIA ADULT	\$2,021,123
WIA DISLOCATED WORKER	\$2,161,232
WIA YOUTH	\$2,089,290
WIA RAPID RESPONSE	\$408,896
WIA FORMULA FUNDS TOTAL	\$6,680,541
NATIONAL EMERGENCY GRANT (NEG) MULTI SECTOR GRANT	\$158,634
NATIONAL EMERGENCY GRANT (NEG) ON-THE-JOB TRAINING	\$240,512
NEW START	\$54,476
COMPETITIVE GRANTS & PROJECTS FUNDS TOTAL	\$453,622
EXEMPLARY PERFORMANCE INCENTIVES	\$9,117
INCENTIVES FUNDS TOTAL	\$9,117
AB109 PUBLIC SAFETY REALIGNMENT	\$235,333
WORKFORCE SOLUTIONS	\$234,313
NON-WIA FUNDS TOTAL	\$469,646
TOTAL FUNDING	\$7,612,926

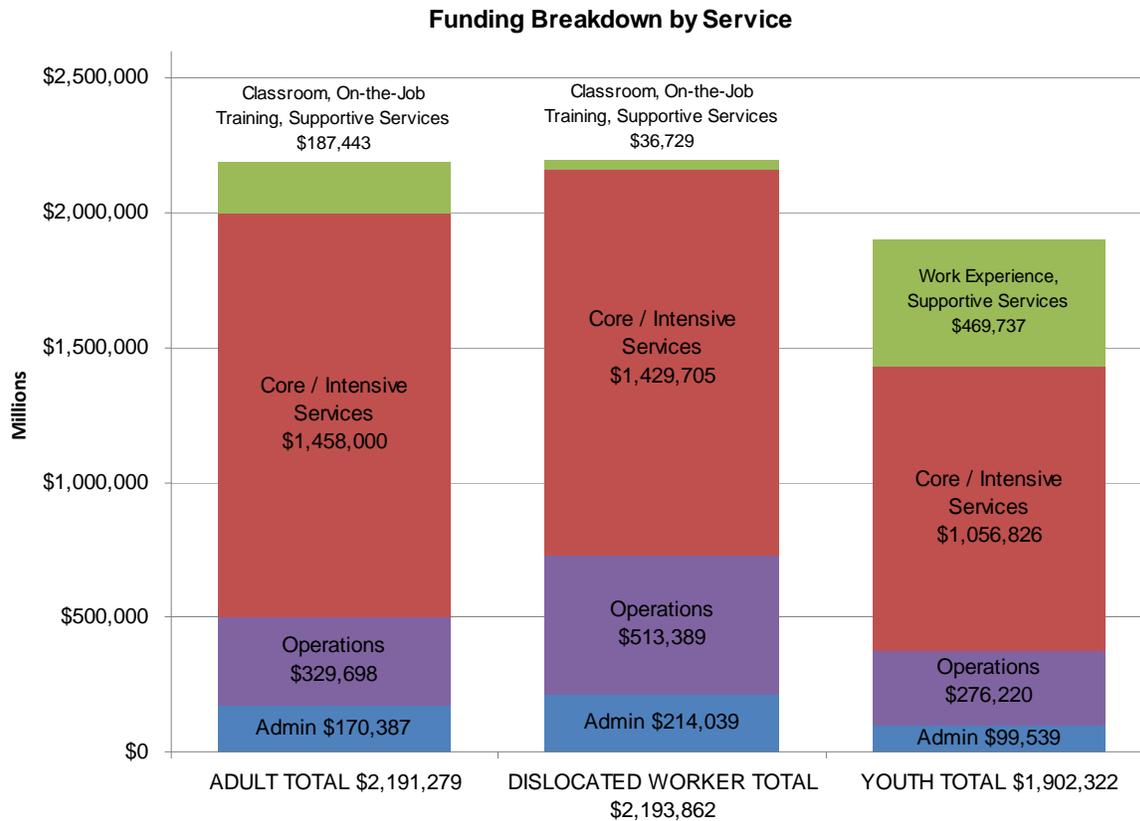
The graph below shows a five year funding trend for all WIA and special grant projects from PY 2008-09 through PY 2012-13. The graph indicates a 2% increase in funding from PY 2008-09 to PY 2009-10 and a **22% average decrease** in total funding from PY 2010-11 to PY 2012-13.

Funding Trends for Program Years 2008-13



Funding

The graph below shows a breakdown of classroom, on-the-job training and work experience funding; core and intensive services, and operating and administrative costs for all WIA Adult, Youth and Dislocated Worker programs throughout the One-Stop Delivery System.

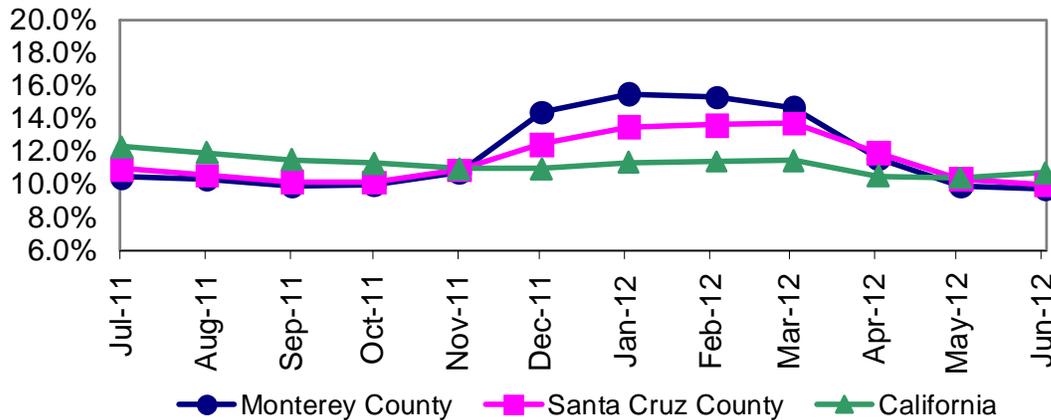


1. **Admin** – includes cost associated with overall management and administration of the local workforce investment system.
2. **Operations** – includes cost associated with services and supplies, equipment, facilities, etc.
3. **Core Services** – self and staff assisted participant services to include outreach, workshops and access to job search tools, job placement assistance, and labor market information.
4. **Intensive Services** – staff assisted participant services to include comprehensive assessments, one-on-one counseling, career counseling and planning and other staff-assisted help.
5. **Training Services** – participant services to include occupational and basic skills training through qualified training providers; training is provided in the way of on-the-job training and classroom training.
6. **Work Experience** – participant services include planned, structured learning experiences that take place in a workplace for a limited period of time and may be paid or unpaid.
7. **Supportive Services** – services include, but are not limited to, assistance with transportation, child care, purchase of appropriate work attire, purchase of training and work-related tools and equipment, and other needs related payments.

Programs

High levels of unemployment continued throughout our county and region, with unemployment averaging 11.9 percent during the program year (compared to our neighbor Santa Cruz County which averaged 11.5 percent and the State which averaged 11.2 percent) and ranging from a low of 9.7 percent and reaching to a high of 15.5 percent. These levels of unemployment create a demand for employment and training services on an already impacted workforce system.

**Comparison of State and Local Unemployment Rates
(Not Seasonally Adjusted)**



Unemployment Comparison from July 2011 through June 2012. Data Supplied by the Bureau of Labor Statistics and California Labor Market Division.

The table below summarizes all Adult, Dislocated Worker and Youth individuals who entered a WIA service provider location. The table also indicates the number of individuals who registered into a program, the total number of services provided to those individuals, the number of jobs developed and entered into the Virtual One-Stop (VOS) system and the total number of individuals who entered a job either with or without receiving on-the-job or classroom training.

Summary	Total
INDIVIDUAL AND TOTAL SERVICES	
Total number of Individuals who entered a One-Stop or Provider Location	5,979
Total number of Registered Individuals	2,805
Total number of Services Provided to Individuals	75,550 *
LABOR EXCHANGE SERVICES	
Total number of Resumes Added	2,506
Total number of Job Orders Developed	302
INDIVIDUALS WHO ENTERED EMPLOYMENT	
Total number of Individuals who entered Employment <i>Without</i> Training	219
Total number of Individuals who entered Employment <i>With</i> Training	75

* Total number of services reflects all Adult, Dislocated Worker and Youth individuals who may have received multiple services.

All participant summary data has been retrieved from Geographic Solutions' Virtual One Stop System

Programs

Geographic Areas Served

In January 2010, the WIB established a local geographic service goals policy which provides guidance to all WIA providers on the minimum and target goals of services to be provided to Adults, Dislocated Workers and Youth throughout the four (4) geographic regions of Monterey County.

The table below shows the minimum and target goals and the actual achieved outcomes and percentages of WIA Adult, Dislocated Worker and Youth participants served in each region of Monterey County.

Geographic Area	Minimum Goal	Target Goal	Actual Achieved Outcomes		
			Adults	Dislocated Workers	Youth
North	10%	11%	10%	16%	20%
Central	10%	55%	59%	52%	44%
South	10%	18%	15%	13%	20%
West	10%	16%	16%	19%	16%

Adult and Dislocated Worker Programs

The Monterey County WIA Adult program offers workforce services by the primary WIA service provider, the Office for Employment Training (OET), as well as two adult program providers Shoreline Workforce Development Services and Turning Point of Central California. All three agencies provide employment and training services to individuals 18 years of age and older who have barriers to employment, are unemployed or underemployed, and are from low income households.

The Dislocated Worker program offered by OET and in some cases offered by Shoreline through special grant funding, targets individuals who have lost their jobs due to permanent closure, downsizing or other reasons outside of the individual's control.

The Adult and Dislocated Worker programs may include the following three (3) levels of services:

1. Core Services – includes outreach, workshops and access to job search tools, job placement assistance, and labor market information.
2. Intensive Services – includes comprehensive assessments, one-on-one counseling, career counseling and planning and other staff-assisted help.
3. Training Services – includes occupational and basic skills training through qualified training; training is provided in the way of on-the-job training and classroom training.

Adult and Dislocated Worker Program Accomplishments:

- More than **1,000 * customers enrolled** in an adult or dislocated worker program
- **119 received training**
- **294 entered employment**
- More than **1,400 customers** benefited from workshops held at the One-Stop

** These enrollment figures only address the participants who entered into "intensive" case management services and/or received individual training. The figures do not include the additional, non-enrolled clients accessing WIA general services who visited the One-Stop Career Centers and received employment and training related information, referrals and certain workshop services.*

Programs

Youth Program

The Monterey County WIB's Youth Council is the oversight and policy making body of all WIA Youth program providers, with services being offered by three youth providers, the primary service provider, OET, as well as Santa Cruz County Office of Education (Sueños) and Turning Point of Central California.

The Monterey County WIA Youth program has a reputation of excellence, with an objective of increasing the long-term employability of young people between the ages of 14-21 by means of education and training programs. Youth who meet income and program requirements are eligible to participate in the WIA Youth program.

Youth programs may include the following ten (10) program elements:

1. Tutoring, study skills training, instruction leading to completion of secondary school or equivalent
2. Alternative secondary school services
3. Summer employment linked to academic and occupational learning
4. Paid and unpaid work experience
5. Occupational skills training
6. Leadership development
7. Supportive services
8. Adult mentoring during program participation and at least 12 months after
9. 12-month follow-up support after program completion
10. Guidance and counseling

Youth Program Accomplishments:

- More than **490 youth enrolled** in a WIA program
- **129 youth participated** in summer youth employment
- **480 (98%) were placed into employment or education**
- **206 attained a degree or industry recognized certificate**
- **69 of the of the 87 'older youth' enrolled received a gain in their literacy and/or numeracy skills**

Programs

Business Services and Rapid Response

Business Services are provided by our main service provider, OET that offer an array of services to companies to include recruitment and applicant screening, access to a pool of potential job candidates, tax credit and incentive information, and access to labor market information.

Rapid Response assistance is also available to employers and their workforce that may be impacted by downsizing or a company closure. This effort is supported by a Rapid Response Team of representatives that include OET, the Employment Development Department, Small Business Development Center and Shoreline through special grant funding. Team members visit with local companies to provide recruitment and job training assistance, uncover business needs, and disseminate information regarding tools and services to prevent layoffs and help employees in the case of company layoffs or plant closure.

Services that the team can provide include:

- Employee surveys – identifying services workers need the most.
- On-site informational sessions – covering topics such as unemployment insurance, community resources, small business, entrepreneurship, and employment and training opportunities.
- Referrals – connecting impacted workers to area employers that are hiring.
- Other potential funding sources – in cases where a large group of individuals will be affected, the **Rapid Response Team** will explore ways to secure additional funding to serve affected workers.

Business Services and Rapid Response Program Accomplishments

- Last year, the team established relationships and assisted more than **110 businesses**
- Over **650 services**, such as job applicant pre-screening, referral of qualified applicants, job order assistance and mass recruitment
- More than **30 recruitment events** were held at the One-Stop Centers
- Over **1,200 job openings** were entered into the Virtual One Stop

“...I really appreciated all your help in our recruitment needs. We did a lot of hiring during our start up and still continue to recruit. I really appreciate the accessibility and flexibility the One-Stop Center offers.” - HR Manager, Ameri-Kleen

Special Grants and Projects

AB109 Public Safety Realignment

The Monterey County Probation Department, the lead agency for the implementation of the AB 109 Public Safety Realignment, collaborated with the Department of Social and Employment Services and OET to provide 71 individuals with ongoing personal, educational and career counseling, assessment of workforce skills and abilities and develop service strategies that encompass appropriate training, placement and other job-related services, including placement in subsidized employment opportunities.

Allied Health & Nursing Career Exploration Fairs

For the third year, funding from the Career Technical Education Community Collaborative Grant (CTE), allowed the WIB to partner with Hartnell College, Mission Trails ROP, Community Hospital of the Monterey Peninsula, Natividad Medical Center and Salinas Valley Memorial Healthcare System to provide three, allied health and nursing hospital career fairs targeting underserved high school students throughout Monterey County.



Approximately 70 high school students attended each hospital event, where nurses and clinical staff from different allied health departments presented information about career opportunities, educational requirements and compensation.

"The CHOMP Healthcare Career Fair was a total success. My students were impressed with the organization and the time given by the CHOMP employees...the students are still talking to other teachers and staff about the hospital tour and presentations they experienced!"

- Rosana Diaz, Central Coast High School

California New Start Prison-to-Employment

In 2011, the State of California passed a bill to reduce overcrowding and recidivism in state prisons. Many counties, such as Monterey, have experienced a high recidivism rate. The New Start program was launched with a goal of reducing recidivism and enhancing public safety by increasing the employability of ex-offenders through education, skills training and specialized workshops that enable parolees to find employment and reestablish themselves in the community.

Kick Start

Monterey County's Kick Start Ex-Offender Re-Entry Employment Program is about providing ex-offenders with the tools to find a job. Through a series of workshops offered by OET, more than 300 ex-offenders learned everything from writing a resume, workforce norms and how to dress for an interview.

Special Grants and Projects

National Emergency Grant Multi-Sector Re-employment

The Monterey County WIB was one of 21 WIB's in California awarded National Emergency Grant funding to provide re-employment services such as training, job search and job placement services to workers affected by mass layoffs, through it's Monterey County One-Stop Delivery System.

During the given program year, 16 workers affected by layoffs from a number of private and public sector employers, such as Salinas Valley Memorial Hospital, US Postal Service and the County of Monterey, were served. Of the 16 individuals enrolled, 8 individuals entered full-time employment at an average hourly rate of \$17.50 per hour.

On-the-Job Training National Emergency Grant (NEG-OJT)



The WIB, in partnership with Shoreline, secured a portion of NEG funding for OET and Shoreline to provide training opportunities to a total of 43 dislocated workers who experienced unemployment for 99-weeks or longer. The program encouraged businesses to hire by reimbursing a percentage of new employees' wages during a specified training period. The grant period started in September 2010. As of June 30, 2012, the County of Monterey's On-the-Job Training Grant had placed 42 individuals in OJT opportunities, while 31 of those individuals entered unsubsidized employment.

Veterans Collaborative

OET convenes a veterans collaborative of various stakeholders in Monterey County that has been instrumental in sharing information about resources and services for local Veterans including an online resource directory Help-4-Vets, which is the result of months of hard work between the veterans collaborative. The goal of Help-4-Vets is to provide local information on services, resources and programs that are available to improve and enhance the quality of life of vets.

The full collaborative meets on the 3rd Thursday of each month at 9:00 am in Salinas at the One Stop Career Center of Monterey County. For more information visit www.help-4-Vets.org

Workforce Solutions

In January 2012, OET and the Department of Social and Employment Services launched Workforce Solutions, an employment and training program that provides partially subsidized wages for local employers to hire highly motivated, dependable CalWORKs job seekers. The goal is to increase job skills for Welfare to Work customers and lead them to permanent self sufficiency by placing them in full-time and permanent employment.

Since January 2012, 33 individuals were enrolled in the program, while 50% of those individuals were placed in unsubsidized employment.

Priorities of the WIB 2012

The four major priorities of the WIB's 2012 Strategic Plan were accomplished in many ways, with the outcomes and continuing progress outlined below.

Priority #1: System Effectiveness & Efficiency

The WIB emphasized the need to implement performance measurement strategies to measure return on investment and system effectiveness and efficiencies. The WIB has:

- Developed an Adhoc Budget Workgroup to effectively track WIA expenditures for the purpose of increasing the commitment and investment of WIA funds towards training our workforce;
- Trained staff on the New CalJOBS system to support the launch of the program; and
- Developed an MIS workgroup to evaluate system gaps and continually identify solutions to more effectively collect data and present information to all internal and external stakeholders.

Priority #2: Labor Market Intelligence

The WIB staff developed a tool offering a snapshot of the local labor market to help focus career planning, job placements and training program development in high job growth areas. The data source for the snapshot is the Employment Development Department (EDD) Labor Market Information Division Monthly Press Release and EDD Monthly Labor Force Data for Cities and Census Designated Places (CDP). The snapshot can be found on the WIB's website at www.montereycountywib.org.

Priority #3: Connection with Business Community

A priority of the WIB's 2012 Strategic Plan was to establish ongoing relationships with the business community to continually provide value that meets their needs. The Monterey County WIB began working closely with the Monterey Peninsula Chamber of Commerce's Education Committee and helped to develop a **business education survey**, intended to launch in early 2013. The objective is to gather information from chamber members about their skills and educational needs for ideal job candidates. The survey will also gather information on members' interests in activities that support local students such as job shadowing, classroom speaking, mock interviews and internships.

The WIB also expanded its business services through the development of a **Rapid Response Team** of local workforce professionals for the purpose of meeting with businesses throughout Monterey County to offer information regarding tools and services to prevent layoffs and help employees in the case of company layoffs or plant closures.

Priorities of the WIB 2012

Priority #4: Career Path / Ladders

A career pathway outlines a sequence of work experience, education and/or training activities needed to secure a job and advance to higher levels of employment over time. Today, many young people leave school unprepared to enter the workforce and they are often ill equipped and unaware of career and education opportunities to explore.

The WIB Youth Council championed the idea of formulating and implementing a **speakers' bureau** with a goal of connecting individuals from trades and businesses to talk to high school freshman and sophomore classrooms so students can not only become aware of future high-wage, high-demand career opportunities and the educational requirements, but they can 'connect the classroom to the careers.'

WIB staff have been working with school principals and counselors and collaborating with Monterey County Business Education Resource Institute to formulate a 'Speakers Bureau.'

This classroom to career project, a connection between the classroom and the "real world" of work, hopefully will increase students' motivation and academic achievement, while better preparing our young people for their adult lives.

This project requires much support and participation from WIB and Youth Council members as well as multiple other community partners.

To learn more about how you can get involved by volunteering an hour out of your day to speak to a high school classroom about your career and career path, please connect with a WIB staff member.



**Monterey County Economic Development Department
Workforce Investment Board**

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Salinas, CA 93901

Phone: (831) 796-6434

Visit our Website at

www.montereycountywib.org

Provider Locations

Salinas One-Stop Career Center

The Office for Employment Training
Salinas Airport Business Park
730 La Guardia Street
Salinas, CA 93905
Phone: (831) 796-3600

Shoreline Workforce Development Services

249 10th Street
Marina, CA 93933
Phone: (831) 883-5718

Seaside One-Stop Career Center

The Office for Employment Training
University Plaza Shopping Center
1760 Fremont Blvd, Ste. D-2
Seaside, CA 93955
Phone: (831) 899-8236

Santa Cruz County Office of Education

Sueños Youth Program
400 Encinal Street
Santa Cruz, CA 95060
Phone: (831) 466-5703

**Shoreline Workforce Development
Services**

1252 North Main Street
Salinas, CA 93906
Phone: (831) 287-2350

Turning Point of Central California

111 E. San Luis Street
Salinas, CA 93901
Phone: (831) 758-9421